Michelle Poler

Hello Fears!

- Comfort Zones
 - We all have a comfort zone, and they are unique to each person.
 - Comfort zones can expand as we face our fears or contract as we limit ourselves.
- The 100-Day Project [06:11]
- The Difference Between Fearless and Brave [10:30]
 - A brave leader is someone who dares to be clear, vulnerable, and transparent, but is also willing to fight for valuable ideas and welcomes change.
 - We cannot become fearless, but we can all be brave.
 - The best way to empower the people around us is not by hiding our fears, but by showing our own fears and being willing to face them.
- The Last Fear [12:37]
 - Go after the things that feel right in your heart, not being carried away by what may seem more glamorous.
 - o Instead of "What's the worst that can happen?" ask "What's the best that can happen?"
- Fear as an Ally [16:48]
 - We do not want to eliminate fear, but the more we open ourselves to the unknown, the more we allow growth to jump in.
 - o Keep fear in its place and not let it hold us back from making growth decisions.
 - Instead of perceiving every fear as an obstacle, choose to see it as an opportunity.
- Categories of Fear [17:36]
 - We are all born with a set of universal fears.
 - Cultural fears revolve around our need for belonging.
 - Our need to fit in may hurt our authenticity.
 - Steven Pressfield said in his book, The War of Art, "Our job in this lifetime is not to shape ourselves into some ideal we imagine we ought to be, but to find out who we already are and become it."
 - When we compare, we are looking at what everybody else is doing, but when we contrast, we get to see what they are missing.
 - Personal fears keep us from disappointing ourselves.
 - In order to feel good about ourselves, we limit our growth.
 - The enemy of success is not failure but comfort.
 - Comfort is what keeps us from innovating.
- Day 101, Now What? [22:37]
 - o Life will always give us options. Choose the growth option.
 - There are two primary systems determining and influencing every decision that we make:

- The behavioral inhibition system responds to risk, stopping us from taking action.
- The behavioral activation system responds to reward and encourages us to take action.
- o To put growth into motion, focus on the reward.
 - What's the best that can happen?
 - The more uncomfortable we get, the greater the reward.
- Write Your Own Checkboxes [29:35]
 - O What would you get uncomfortable for?